

# **Request for Proposal**

February 13, 2017

Form 470 Application #: **170065681**

**IRON MOUNTAIN PUBLIC SCHOOLS  
217 Izzo Mariucci Way  
Iron Mountain, MI 49801  
906-779-2610**

## **North Elementary Wifi Optimization Project**

### **NOTICE TO BIDDERS**

The Iron Mountain Public School District is accepting bids on wireless access points and licensing for North Elementary. Bids must be received on or before Monday, March 13, 2017 at 2 p.m. local time (2 p.m. CST). Bids may be submitted by mail at the above address or E-mail to [dwhite@imschools.org](mailto:dwhite@imschools.org)

Bid Specifications are available on our website at <http://imschools.org/bids> or can be obtained from Derrek White, Technology Director, Iron Mountain Public Schools, 1074 Pyle Drive, Kingsford, MI 49802.

---

Derrek White  
Technology Director  
[dwhite@imschools.org](mailto:dwhite@imschools.org)  
906-779-7729

# **Request for Proposal**

## **Requirements**

The purpose of this project is to optimize the wireless network of the Iron Mountain Public School District by adding up to 23 Meraki MR42 equivalent or better high-density access points at North Elementary. We plan to use our current cloud controller license subscription for the most of the new access points but will need five additional licenses, as we will be adding five new access points to our existing count.

### **Meraki Access Points and Licensing**

Project includes:

- Twenty-three (23) new Meraki<sup>1</sup> MR42 Access Points, equivalent or better
- Five (5) 5-year cloud controller licenses

### **Universal Service Fund (eRate):**

The Iron Mountain Public School District will apply for Universal Service Fund monies to cover approximately 70% of this project. This project is contingent on receiving eRate funding. Bidders must be an approved service provider and include their SPIN number with their bid. The USAC website can be found at <http://www.usac.org/sl/> The eRate Central website, <http://e-ratecentral.com/default.asp>, is also an excellent resource to find more information about the eRate program.

### **Project Timing:**

Vendors will be notified on or before March 20, 2017 if they are the successful bidder. The project start date is contingent on receiving our Funding Commitment Decision Letter (FCDL) from USAC. Vendors shall include a contingency of price increases that will account for project delays.

### **Staging and Other factors:**

Depending upon the total cost of the project and the overall budget, Iron Mountain Public Schools may choose to decrease the number of access points purchased. If that is the case, vendors shall be able to scale their proposal accordingly. Vendors will be selected based on their overall bid on the entire project.

---

<sup>1</sup> The Iron Mountain Public School District has standardized on Meraki and that is the preferred manufacturer.

## **Request for Proposal**

### **Project Management/Coordination:**

This project is being coordinated by Derrek White, Technology Director, Iron Mountain Public Schools. Any questions should be directed to his email: [dwhite@imschools.org](mailto:dwhite@imschools.org) or phone: 906-779-7729.

**Request for Proposal**

**Request for Quotation**

**BID FORM**

**SECTION 1 - Meraki Access Points.**

<b>ITEM</b>	<b>Description</b>	<b>Qty</b>	<b>Cost/Each</b>	<b>Total</b>
<b>1</b>	Meraki MR42 Access Points, equivalent or better • Specify Model: _____	23		
<b>2</b>	Meraki Cloud Controller License 5-year, equivalent or better • Specify Alternative: _____	5		
<b>3</b>	Additional Project Costs or Contingency • Provide detail	Lot		
<b>4</b>	Shipping Costs (to 217 Izzo Mariucci Way, Iron Mountain, MI 49801)	Lot		
			<b>TOTAL</b>	<b>\$</b>

**SECTION 1 - DELIVERY / LEAD TIME**

Please provide a timeline of project milestones.

Estimated delivery time after the order is placed \_\_\_\_\_ weeks